



## CITY OF ATLANTA

Kasim Reed  
Mayor

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DEPARTMENT OF PROCUREMENT  
Adam L. Smith, Esq., CPPO, CPPB, CPPM, CPP,  
CIPC, CISCC, CIGPM, CPPC  
Chief Procurement Officer  
[asmith@atlantaga.gov](mailto:asmith@atlantaga.gov)

November 10, 2016

Dear Proponents:

**Re: FC-9109: Cigar Shops at Hartsfield-Jackson Atlanta  
International Airport**

Attached is one (1) copy of **Addendum No. 3**, which is hereby made a part of the above-referenced project.

For additional information, please contact Mr. Mano Smith, Procurement Officer, at (404) 330-6351, or via e-mail at [MOSmith@atlantaga.gov](mailto:MOSmith@atlantaga.gov).

Sincerely,

Adam L. Smith

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**Addendum No. 3**

**Re: FC-9109, Cigar Shops at Hartsfield-Jackson Atlanta International Airport**

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This Addendum forms a part of the Request for Proposal and modifies the original solicitation package and any prior addenda as noted below.

- **Revision to Addendum #1, Responses to Questions - Question #6: “Are hookah products and smoking permissible in the cigar shops?”**

**Revised Response: The sale of hookah products will not be allowed.**

- **Revision to Addendum #1, Responses to Questions - Question #15: “Will you all allow the cigar shops to have hookah or food in addition to cigars?”**

**Revised Response: The sale of hookah products will not be allowed. The sale of food products will not be allowed.**

- **Second Set of Questions and Responses**

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Proposals are due **Wednesday, November 16, 2016**, must be time stamped in no later than 2:00 p.m., and must be delivered to the address below:

Adam L. Smith, Esq., CPPO, CPPB,  
CPPM, CPP, CIPC, CISCC, CIGPM, CPPC  
Chief Procurement Officer  
Department of Procurement  
55 Trinity Avenue, S.W.  
Suite 1900  
Atlanta, Georgia 30303

**\*\* All other information remains unchanged \*\***



**Addendum No. 3**

**Re: FC-9109, Cigar Shops at Hartsfield-Jackson Atlanta International Airport**

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**Acknowledgment of Addendum No. 3**

Proponents must sign below and return this form with Proposals to the Department of Procurement, 55 Trinity Avenue, City Hall South, Suite 1900, Atlanta, Georgia 30303 as acknowledgment of receipt of this Addendum.

This is to acknowledge receipt of Addendum No. 3 for **FC-9109, Cigar Shops at Hartsfield-Jackson Atlanta International Airport** on this the \_\_\_\_\_ day of \_\_\_\_\_, 2016.

\_\_\_\_\_  
Legal Company Name of Proponent

\_\_\_\_\_  
Signature of Authorized Representative

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date



## FC-9109 Cigar Shops – Second Set of Questions and Responses

1. Will the City consider revenue from the sale of other tobacco-related products, including hookah lounges, to meet the minimum revenue requirements?

Response: Yes.

2. Will the City consider lowering the annual revenue requirement for purposes of meeting the minimum requirements?

Response: No.

3. The current RFP does not include the sale of alcoholic beverages. The average cigar smoker will want to also have a cocktail with his or her cigar. Will the City consider allowing the sale of alcohol in the cigar shops?

Response: No.

4. Will the City consider removing the flight information display center (FIDS) requirement if the cigar shop location is within 100 feet of a current FIDS?

Response: Yes but only if there is a FID within view of the cigar shop.

5. Will the current ventilation system be demolished prior to taking over the space or will it be left intact and available for modification/upgrades?

Response: The proponent is to make all modifications to the space required to adapt the existing conditions to the newly intended use. This includes the demolition of existing MEP systems. Per the DOA design guidelines, the proponent shall be required to have an engineer design the various MEPFP systems that are to be installed to support the latest concessions concept. This design must be submitted thru the P&D Tenant Review process for a formal review. The new design shall meet all governing codes and DOA Design Guidelines.

The reuse of existing HVAC equipment is discouraged. The current DOA design guidelines indicate that 100% OA Dx cooling/ electric heating are required to condition and ventilate new smoking lounges. Most of the exiting lounges do not have these types of systems installed. Where new rooftop Dx equipment is required, structural components and electrical distribution services may need to be updated to handle the additional structural/electrical load. The proponent's design team is required to visit the site to do all investigative work necessary to determine what existing building/system modifications will ultimately be required.