



CITY OF ATLANTA

Kasim Reed
Mayor

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DEPARTMENT OF PROCUREMENT
Adam L. Smith, Esq., CPPO, CPPB, CPPM, CPP,
CIPC, CISCC, CIGPM, CPPC
Chief Procurement Officer
asmith@atlantaga.gov

June 16, 2016

Dear Proponents:

**Re: FC-8614, Public Telephones at Hartsfield-Jackson Atlanta
International Airport**

Attached is one (1) copy of **Addendum No. 3**, which is hereby made a part of the above-referenced project.

For additional information, please contact Mr. Philippe Jefferson, Contracting Officer, at (404) 865-8565, or via e-mail at pejefferson@atlantaga.gov.

Sincerely,

A handwritten signature in blue ink that reads "Adam L. Smith".

Adam L. Smith

ALS:pej



Addendum No. 3

Re: FC-8614, Public Telephones at Hartsfield-Jackson Atlanta International Airport

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This Addendum forms a part of the Request for Proposal and modifies the original solicitation package and any prior addenda as noted below:

- **QUESTIONS AND RESPONSES: TOTAL OF FOURTEEN (14) QUESTIONS, ATTACHED HERETO AS ATTACHMENT NO. 1.**
- **REVISION TO TOTAL NUMBER OF LOCATIONS IN DOCUMENTS: LETTER FROM THE CHIEF PROCUREMENT OFFICER, MINIMUM QUALIFICATIONS, CONCESSIONS LEASE AGREEMENT, AND SCOPE OF SERVICES, ATTACHED HERETO AS ATTACHMENT NO. 2.**
- **REVISION TO EXHIBIT A.2: MAP OF PREMISES, ATTACHED HERETO AS ATTACHMENT NO. 3.**
- **PROPOSAL DUE DATE EXTENDED TO WEDNESDAY, JUNE 29, 2016**

Proposals are due **Wednesday, June 29, 2016**, must be time stamped in no later than 2:00 p.m., and must be delivered to the address below:

Adam L. Smith, Esq., CPPO, CPPB,
CPPM, CPP, CIPC, CISCC, CIGPM, CPPC
Chief Procurement Officer
Department of Procurement
55 Trinity Avenue, S.W.
Suite 1900
Atlanta, Georgia 30303

**** All other information remains unchanged ****



Addendum No. 3

**Re: FC-8614, Public Telephones at Hartsfield-Jackson Atlanta
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Acknowledgment of Addendum No. 3

Proponents must sign below and return this form with Proposals to the Department of Procurement, 55 Trinity Avenue, City Hall South, Suite 1900, Atlanta, Georgia 30303 as acknowledgment of receipt of this Addendum.

This is to acknowledge receipt of Addendum No. 3 for **FC-8614, Public Telephones at Hartsfield-Jackson Atlanta International Airport** on this the _____ day of _____, 2016.

Legal Company Name of Proponent

Signature of Authorized Representative

Printed Name

Title

Date



MODIFICATIONS ARE INDICATED IN BOLD ITALIC FACE TYPE
PROJECT NUMBER FC-8614, PUBLIC TELEPHONES AT HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT

ADDENDUM NO. 3

The following questions and /or clarifications were requested by various proponents:

1.	Question	Will Atlanta Airport grant access or provide escorts for bidders interested in conduction a PRE-BID site survey?
	<i>Response</i>	<i>No</i>
2.	Question	Please confirm the minimum amount of phones required.
	<i>Response</i>	<i>34</i>
3.	Question	Does Atlanta Airport have existing enclosures/phone booths?
	<i>Response</i>	<i>No</i>
4.	Question	Will existing courtesy phones be removed when payphones get installed?
	<i>Response</i>	<i>No</i>
5.	Question	Who is responsible for bringing telephone cabling & electric where not already available at phone placement locations?
	<i>Response</i>	<i>Selected Proponent</i>
6.	Question	Please supply phone closet diagram.
	<i>Response</i>	<i>The supply phone closet diagrams will be provided to the winning proponent.</i>
7.	Question	How is the 41% DBE participation requirement determined?

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PROJECT NUMBER FC-8614, PUBLIC TELEPHONES AT HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT

ADDENDUM NO. 3

	Response	The City of Atlanta is required to participate in a periodic goal setting methodology approved by the Federal Aviation Administration. The City of Atlanta engaged a third party consulting firm to complete the goal setting methodology process.
8.	Question	Will Atlanta Airport allow payphone provider to install sim card & prepaid calling card vending machines within payphone enclosures or in locations adjacent to the payphone locations?
	Response	No
9.	Question	Will COA/DOA kindly extend the submittal deadline until June 30th? There were good questions asked at the pre-bid conference, and we would like to consider those, as well the ones submitted in writing, in our proposal.
	Response	<i>The due date has been extended to June 23, 2016 with this addendum</i>
10.	Question	Is there a specific reason for the 2.4.1 requirements? How does this make the offerer more qualified? o <i>Minimum Qualifications Required: Proponent must provide evidence that it has at least five (5) consecutive years' experience within the last seven (7) years in the majority ownership (at least 50%) of an entity that financed, designed, installed, maintained, and operated Public Telephones in International Airports, transportation centers, malls, or other prominent retail settings.</i>
	Response	<i>Yes, A minimum qualification reflects the experience of the proponent in operating a similar project.</i>
11.	Question	Will the successful offerer be allowed to innovate and generate revenue for the Airport by selling other digital products, digital services, and/or advertising at these sites?
	Response	No

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12.	Question	If we sell advertising, is there any conflict or issues with other advertising companies located within the airport advertising space? e.g. Clear Channel
	<i>Response</i>	<i>No you cannot independently advertise, however you may pursue advertising opportunities through the City's current vendor, Clear Channel.</i>
13.	Question	What is the maximum size space allocated for the phone systems?
	<i>Response</i>	<i>The measurements of public phones are generally 7.5" W X 21" H X 6.5" D With Handset on hook, 4.10" Without Handset. These measurements do not include an enclosure.</i>
14	Question	Is the Minority requirement 41% of the capital and operating expense to purchase, install and manage the equipment or 41% of the annualized revenue?
	<i>Response</i>	<i>The Office of Contract Compliance (OCC) will count participation on the above referenced contract based on the percentage of annualized revenue that is generated by a certified DBE firm.</i>

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PROJECT NUMBER FC-8614, PUBLIC TELEPHONES AT HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT

ADDENDUM NO. 3

Attachment No. 2

THE FOLLOWING ARE CHANGES AND / OR MODIFICATIONS TO TOTAL NUMBER OF LOCATIONS IN DOCUMENTS: LETTER FROM THE CHIEF PROCUREMENT OFFICER, MINIMUM QUALIFICATIONS, CONCESSIONS LEASE AGREEMENT, AND SCOPE OF SERVICES

1. REVISION TO LETTER FROM THE CHIEF PROCUREMENT OFFICER, PARAGRAPH 1

Delete:

Your firm is hereby invited to submit to the City of Atlanta (the “City”), Department of Procurement (the “DOP”), a Proposal for **Project Number: FC-8614, Public Telephones at Hartsfield-Jackson Atlanta International Airport**. This solicitation will require the successful Proponent to install, operate, maintain, and manage at least 39 Public Telephones in the Central Passenger Terminal complex, which includes North, South, and International Terminals and Concourses T-F at Hartsfield-Jackson Atlanta International Airport. A more detailed Scope of Services sought in this procurement is set forth in Exhibit A-Scope of Services.

Replace with:

Your firm is hereby invited to submit to the City of Atlanta (the “City”), Department of Procurement (the “DOP”), a Proposal for Project Number: FC-8614, Public Telephones at Hartsfield-Jackson Atlanta International Airport. This solicitation will require the successful Proponent to install, operate, maintain, and manage at least 34 Public Telephones in the Central Passenger Terminal complex, which includes North, South, and International Terminals and Concourses T-F at Hartsfield-Jackson Atlanta International Airport. A more detailed Scope of Services sought in this procurement is set forth in Exhibit A-Scope of Services.

MODIFICATIONS ARE INDICATED IN BOLD ITALIC FACE TYPE

PROJECT NUMBER FC-8614, PUBLIC TELEPHONES AT HARTSFIELD-JACKSON ATLANTA INTERNATIONAL AIRPORT

ADDENDUM NO. 3

2. REVISION TO MINIMUM QUALIFICATIONS, PART 1, SECTION 4

Delete:

4.2. Provide evidence that it has at least five (5) consecutive years' experience within the last seven (7) years in the majority ownership (at least 50%) of an entity in the operation and management of public phone services with at least 28 telephones and Telecommunication Devices for the Deaf ("TDD") or Video Access Phones in locations such as airports, transportation centers, malls or high customer traffic and volume venues such as: stadiums, shopping centers, or amusement parks. There are no minimum sales requirements for this RFP.

Replace with:

4.2. Provide evidence that it has at least five (5) consecutive years' experience within the last seven (7) years in the majority ownership (at least 50%) of an entity in the operation and management of public phone services with at least 34 telephones and Telecommunication Devices for the Deaf ("TDD") or Video Access Phones in locations such as airports, transportation centers, malls or high customer traffic and volume venues such as: stadiums, shopping centers, or amusement parks. There are no minimum sales requirements for this RFP.

3. REVISION TO CONCESSIONS LEASE AGREEMENT PART 5, SECTION 1.1, PAGE 45

Delete:

1.1.1 Concessionaire shall plan to provide at least 28 Public telephones and Telecommunication Devices for the Deaf ("TDD") or Video Access Phones equipped with technology for use by hearing impaired customers (Telecommunication Devices for the Deaf (TDD)) and shall be consistent with ADA requirements. Public telephones shall be located in the Central Passenger Terminal Complex, which includes North, South, and International Terminals and Concourses T-F. Public telephones shall allow users to make local and long distance calls. The total number of units included in this Request for Proposals may be increased as necessary by the Aviation General Manager with all units subject to terms and conditions specified in the related contract.

Replace with:

1.1.1 Concessionaire shall plan to provide at least 34 Public telephones and Telecommunication Devices for the Deaf ("TDD") or Video Access Phones equipped with technology for use by hearing impaired customers (Telecommunication Devices for the Deaf (TDD)) and shall be consistent with ADA requirements. Public telephones shall be located in the Central Passenger Terminal Complex, which includes North, South, and

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International Terminals and Concourses T-F. Public telephones shall allow users to make local and long distance calls. The total number of units included in this Request for Proposals may be increased as necessary by the Aviation General Manager with all units subject to terms and conditions specified in the related contract. Emergency 911 phone calls placed at all phone locations must be free of charge.

4. REVISION TO SCOPE OF SERVICES, EXHIBIT A, PARAGRAPH 3, PAGE 86

Delete:

At a minimum, the successful Proponent should plan to provide at least twenty-eight (28) public telephones and Telecommunication Devices for the Deaf (“TDD”) or Video Access Phones equipped with technology for use by hearing impaired customers (Telecommunication Devices for the Deaf “TDD”) and shall be consistent with all Federal, State, and City laws, codes, regulations, and requirements, including but not limited to the Americans with Disabilities Act (“ADA”). Public telephones shall be located in the Central Passenger Terminal Complex (CPTC), which includes North, South, and International Terminals and Concourses T-F. Each unit shall allow users to make local and long distance calls. The total number of unites included in the RFP may be increased as necessary by the Aviation General Manager. All public telephone units shall be subject to the terms and condition specified in the Agreement.

Replace with:

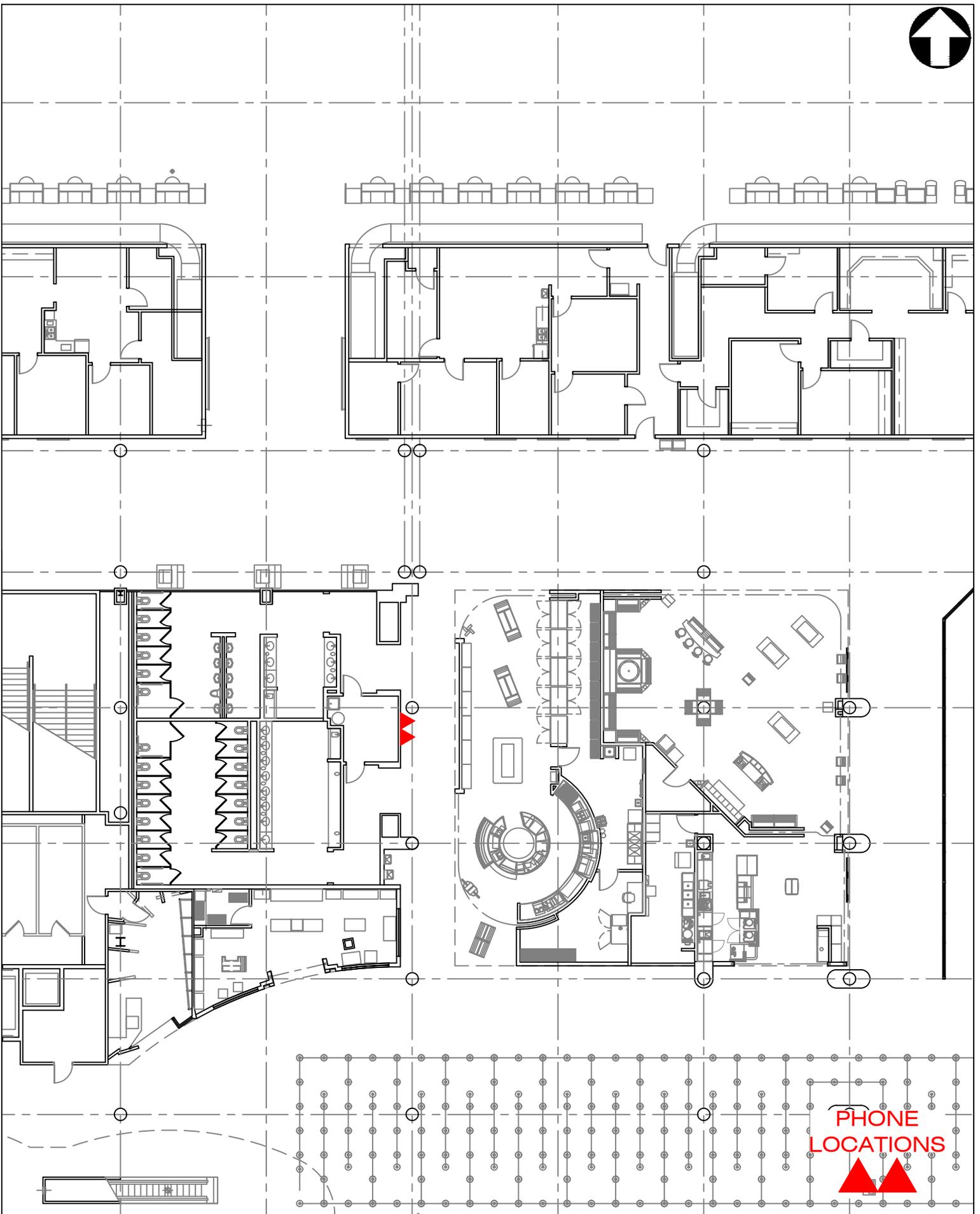
At a minimum, the successful Proponent should plan to provide at least thirty-four (34) public telephones and Telecommunication Devices for the Deaf (“TDD”) or Video Access Phones equipped with technology for use by hearing impaired customers (Telecommunication Devices for the Deaf “TDD”) and shall be consistent with all Federal, State, and City laws, codes, regulations, and requirements, including but not limited to the Americans with Disabilities Act (“ADA”). Public telephones shall be located in the Central Passenger Terminal Complex (CPTC), which includes North, South, and International Terminals and Concourses T-F. Each unit shall allow users to make local and long distance calls. The total number of unites included in the RFP may be increased as necessary by the Aviation General Manager. All public telephone units shall be subject to the terms and condition specified in the Agreement.

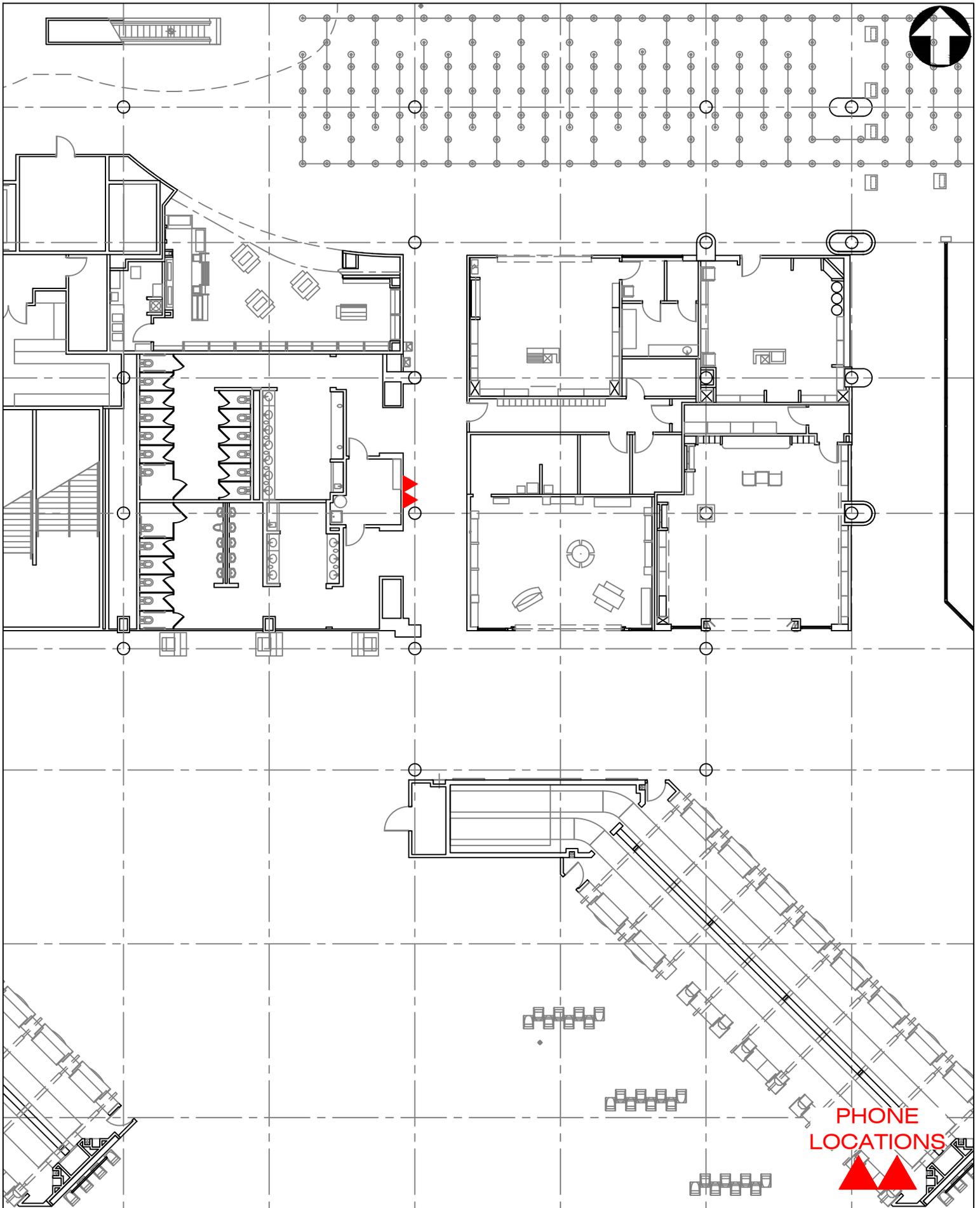
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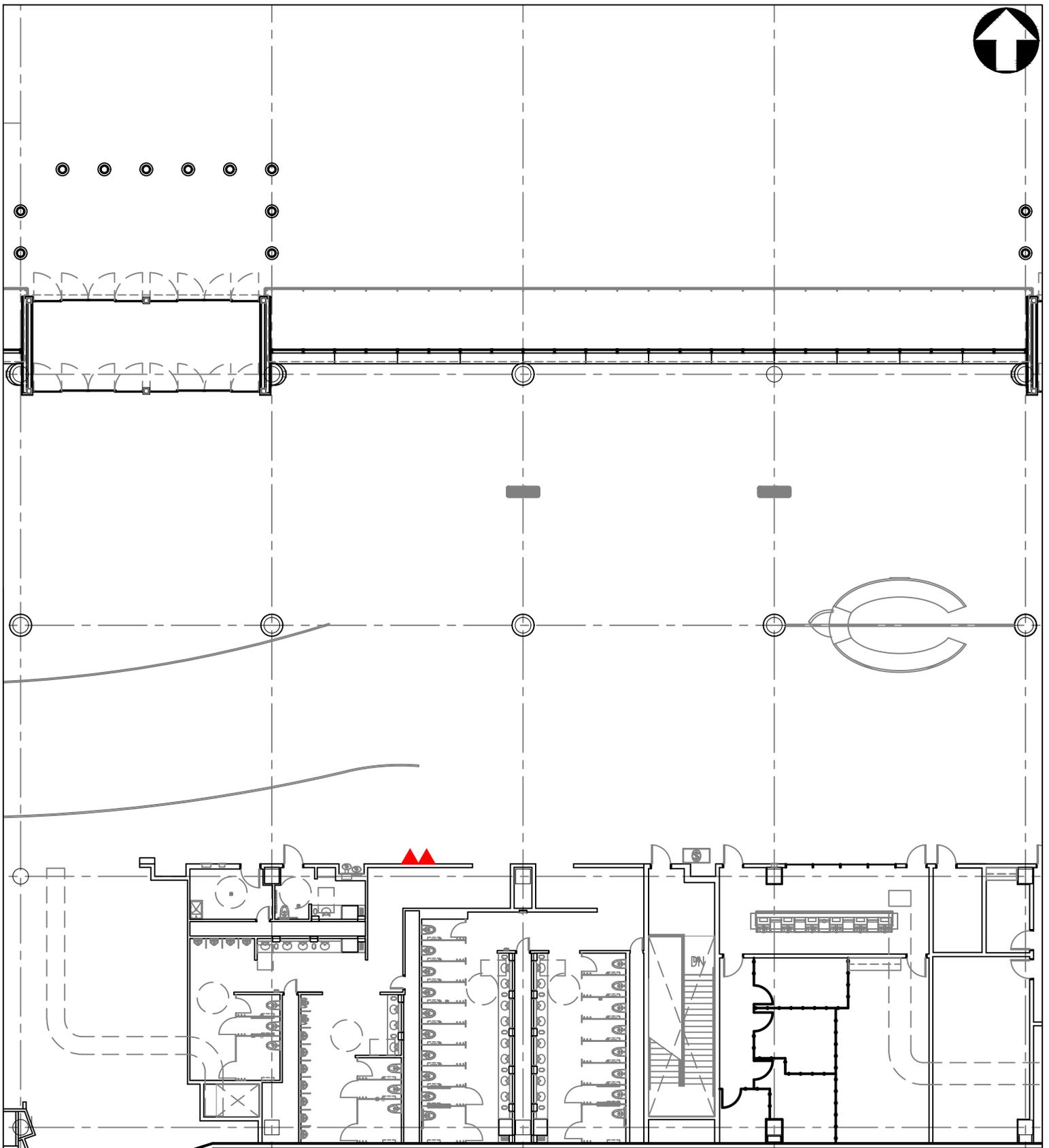
EXHIBIT A.2: MAP OF PREMISES





PHONE
LOCATIONS





PHONE
LOCATIONS

